



## Benefits of TSA Membership

Telecare Services Association (TSA) has the mission to “**realise the potential of Telecare**”. If your organisation has a similar ambition, then take a close look at how TSA can help you to achieve it.



Essentially, TSA provides a single forum for all those that are involved in the end to end service that is Telecare. Membership is open to a wide range of organisations involved in the design and delivery across the whole strategic and operational spectrum.

Clearly, different benefits will appeal to different organisations, but principally TSA offers Members:

- An unparalleled networking forum through which to share best practice and through which to discover who's doing what and where, with the very real opportunity to avoid reinventing wheels
- A learning environment across all sectors of the Telecare community, be they service providers, equipment manufacturers, academics, consultants, or the health and social care sectors
- A Quality Framework – Access to the TSA Code of Practice to ensure that your service offering is comprehensive, robust and meets with the de facto market standard.

The 3 Part Code has:

- Passport Status with Supporting People in England
- Recognition from NHS PASA (Purchasing and Supply Agency) in the National Framework Agreement for Telecare procurement
- Recognition by the Welsh Assembly Government in its Telecare Strategy
- Consideration by the Scottish Executive of the role of the Code of Practice in its telecare roll-out

**TSA promotes Telecare on behalf of the whole community:**

- Lobbies national opinion formers whose views count where Telecare matters. TSA played a central role in the development of the Department of Health (DH) Paper 'Building Telecare in England' and influenced the Welsh Telecare Strategy
- Represents Members on the DH's Telecare Advisory Network
- Aims to be consulted as the industry voice in all matters Telecare
- Is invited to deliver keynote addresses at high profile conferences in England and throughout the nation states
- Produces each year the now highly acclaimed Annual Report, distributed centrally by TSA to decision makers and locally via Members to their own key contacts and partners, see [www.telecare.org.uk/annualreport](http://www.telecare.org.uk/annualreport)

## Additionally TSA Members benefit from:

- Open access to all regionally based member meetings across 8 regions
- Copies of the Link magazine – 4 times each year
- Access to a dedicated area in the data rich, TSA website
- Guidance through the Code of Practice and the legislative environment within which Telecare fits

## Member only rates and priority bookings for:

- Advertising space in the quarterly Link magazine
- Mailing services for tenders, job ads, press releases and product launches
- Training course places
- The annual National Telecare Conference
- Handbooks and best practice guides

## What category do I join?

The Membership options are:

**Full Membership** – is open to all Service Provider Organisations which choose to join this category. All Alarm Receiving Centres must join as Full Members

**Associate Membership** – is for Service Providers who do not themselves operate an Alarm Receiving Centre.

**Related Professional Interest (RPI) Membership** – is for those organisations that are not Service Providers but who have an interest at a more strategic level. Examples of RPI Members are Government Departments, Local Authorities, Strategic Health Authorities, PCTs and Universities.

**Supply Sector Membership** – is for commercial companies who provide equipment, software, maintenance and installation services or consultancy to the sector.

**Premium Membership** – is restricted and available only to Service Provider Members who are compliant to the TSA Code of Practice appropriate to the services they deliver.

If you are in any doubt as to which category to join then please contact the TSA Membership Services Centre on 01634 846209 who will guide you.

In summary. If you are serious about Telecare, then think seriously about supporting TSA and thereby helping TSA to support your organisation.

## Together we can begin to realise the potential of Telecare.

Call Marian Preece, Operations Manager on **01606 872333** for a detailed discussion on how TSA can help you to get the most from Telecare.

For an Application Form and information on current fees [www.telecare.org.uk/membership](http://www.telecare.org.uk/membership)

## Note

TSA is an established Association:

- With almost 300 Members
- A not for profit Membership organisation
- Led by a board of elected directors
- Established since 1995 with a sound financial base

## Membership

Category	For organisations who are
Full	Alarm Receiving Centres (ARCs)
Associate	Service Providers – non ARC
Premium	Service Providers who are Code compliant in all areas of their service delivery
Related Professional Interest	PCTs, Universities, Central and Local Government Organisations
Supply Sector	Commercial equipment and software suppliers

## Membership Categories and Benefits

SERVICE PROVIDER MEMBERS				
Core Benefits	Full Membership	Associate	RPI	Supply Sector*
Lobbying central/ regional government	✓	✓	✓	✓
Raising the profile of Telecare	✓	✓	✓	✓
Representation on Government initiatives/ working parties	✓	✓	✓	✓
Member Forums/ Networking Groups	✓	✓	✓	✓
The Link magazine 4 x pa	5 hard copies	1 hard copy	1 hard copy	1, 5 or 10 hard copies
Annual Report	5 hard copies	1 hard copy	1 hard copy	1, 5 or 10 hard copies
Signposting to services, contacts and advice	✓	✓	✓	✓
Web access with dedicated area	✓	✓	✓	✓
e-mail news alerts	✓	✓	✓	✓
AGM/Spring conference places	✓	✓	✓	✓
Voting Rights	✓	–	–	✓
<b>Discounted Benefits</b>				
Training	Member rate	Member rate	Member rate	Member rate
Ads and mailings	Member rate	Member rate	Member rate	Member rate
Conference places	Member rate	Member rate	Member rate	Member rate
<b>Additional Benefits</b>				
Strategy Group member	–	–	✓	✓
Access to strategic network	–	–	✓	✓

\*differentially priced